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lw-134
the Track A and not Track B road. And so on relevancy
grounds the Statement of Terms and Conditions cannot be used
as any support in this Commission's determination when it
does its consultation.

Now as to the affidavits, they constitute inadmissible hearsay, and so do Southwestern Bell's comments and interconnection agreements that have been filed, to the extent that they contain statements offered by Southwestern Bell to prove the matters asserted in those statements. And the importance of this hearsay rule in the Rules of Evidence, it cannot be understated. Hearsay statements inherently are unreliable. And fact finder - - For one reason, the fact finder is unable to determine or view the witness when he makes these statements in order to evaluate that witness' demeanor which is helpful in determining the probative value of those statements that have been made by the declarant. But, most importantly, the other parties have been prohibited from cross examining the declarants of the statements contained in the affidavits and other documents.

Now the goal of adjudicative proceedings or the goal of adjudications is to get to the truth, the truthfulness of the facts. And the way adjudications do that is by the adversarial process. And when we are not allowed to do any cross-examination, it hampers that

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adversarial process and it leads to - - you can only conclude that the facts are unreliable and do not have the foundation in truthfulness. It diminishes their probative value, in other words.

So allowing out-of-court statements into the record without the opportunity for cross-examination defeats this truth-seeking goal of adjudications because of their inherent reliability.

Now no party waived its right to cross examine Southwestern Bell's witnesses, which the ALJ implicitly seemed to state, when we agreed to the procedural order, the procedural schedule in this case, because when Southwestern Bell also agreed to that procedural schedule they did not waive their right to present witnesses merely by agreeing to that procedural schedule. And so if they didn't waive their right to present a witness or to submit testimony, clearly the other parties cannot be said to have waived their right to cross examine or to otherwise object to hearsay evidence or hearsay statements.

So Southwestern Bell has failed to prove the necessary facts to be granted its relief. Southwestern Bell's hearsay assertions of fact for which there is absolutely no factual support include these statements. I just wrote down a few statements that they have offered as proof of the matters contained in those statements. But we

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had no opportunity of cross-examination of the declarants of these statements.

For instance, one of their statements was that, "Brooks Fiber is a facilities-based provider." That is a factual statement, but there is no - - there was no cross-examination on how they came up with that determination.

Another one that, "Delays in implementing collocation with Brooks Fiber were caused by order revisions and changes in the requirements for electrical power made by Brooks Fiber." Clearly a hearsay statement.

Another one that, "Any disconnections occurring when a residential customer moves from Southwestern Bell's service to a CLEC's service may be unavoidable and very brief, and that Southwestern Bell's policy is that service outages will be kept to a minimum." That is another factual or out-of-court statement offered for proof of those matters that are asserted.

"That its OSS capabilities have been designed and tested to support significant commercial activity by competitive local exchange carriers in the same manner as those systems support Southwestern Bell telephone retail service ordering." Another hearsay statement.

"That Southwestern Bell offers
non-discriminatory access to its poles, ducts, conduits and

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lw-137
rights of way." Another statement made by Southwestern Bell
that is hearsay, no evidentiary support.

"That the network element rates available through its interconnection agreements and contained in its Statement of Generally Available Terms are cost based."

"That the study that it submitted purported to demonstrate the potential beneficial effects of Southwestern Bell's entry into the interLATA market in Oklahoma." Purely hearsay. We had absolutely no opportunity to cross examine those statements or the motivations behind the declarants of that study.

In fact, all of the assertions that are contained in the affidavits submitted by Southwestern Bell are pure hearsay because of Southwestern Bell's refusal to allow any cross examination of the declarants.

But I'm going to leave that procedural argument and go to a substantive argument. Whether or not these are hearsay, whether or not - - Giving Southwestern Bell the benefit of viewing these as facts and viewing them in the light that is most favorable to Southwestern Bell, Southwestern Bell still has not satisfied the requirements of Section 271(c).

Section 271(c), which this Commission is supposed to consult with the FCC about, contains two tests. The Section 271(c)(1) test, which is the presence of a

reads, must be met.

facilities-based competitor or Statement of Terms and Conditions. Either one or the other by the way, not both. Or it could be neither. But I will get to that in a minute. And the second test is Section 271(c)(2), the competitive checklist test. The requirements of both of those tests explicitly, as how the language in the Act

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Now the first test is the Track A versus Track B test. And this test should be examined before we even get to the competitive checklist because it is a threshold test. Southwestern Bell must satisfy the requirements of the first test, but there are only two mutually exclusive roads to satisfy the requirements of the first test, Track A or Track B, and Southwestern Bell is currently on Track A. And the only vehicle that is allowed on Track A, which are its interconnection agreements, the Statement of Terms and Conditions are expressly prohibited

from being driven on the Track A road.

But Southwestern Bell, although it has started on the Track A road, has not completed or satisfied all of the requirements that are necessary to complete that journey.

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Now the Track B road, well, let me explain The reason that they have not met the requirements is that. that there is not the presence of a facilities-based local

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exchange competitor in Southwestern Bell's territories which is providing facilities-based service to both residential and business subscribers, either exclusively or at least predominantly over its own facilities. That is not in existence. That is undisputed.

The testimony is in the record of Mr. Cadieux for Brooks Fiber where he stated that the residential service that is being currently provided, though not offered, because they're not marketing it - - And, by the way, let me speak to the statement made by Counsel for Southwestern Bell earlier that its, Brooks Fiber's, tariffs offer facilities-based local exchange service. I don't know. I have never seen a tariff that specifically offers facilities-based local exchange service. I believe that tariff offers local exchange service to residential customers. And I don't think it specifies, subject to check, facilities-based versus a reseller.

So Brooks Fiber is not a facilities-based competitor in Southwestern Bell's territory, because it is not offering, it is not even providing, facilities-based service to residential customers. And, in fact, the service it provides to its business customers is arguably not even predominantly over its own facilities because, for instance, it uses facilities that it leases through a tariff from Southwestern Bell, that's in the record, he testified

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to this, rather than purchasing unbundled elements. So ever
if you decided to include unbundled elements as the
facilities owned by a competitor, you can't include
facilities that they lease through a tariff as that
company's own facilities. So there is no facilities-based
competitor.

But Southwestern Bell relies on that. focus in the Track B language on the language that says if there is no such provider, then they can come in on Track B. Well, that reading or interpretation of that language where because it says "no such provider," interpreting that is allowing them to immediately go to Track B and bypass all of those requirements of a facilities-based provider of service to residential and business on Track A is absurd, because what that means, the effect of that would be in order for Track A to not be totally emasculated by Track B if read that way would be that any Track A provider must already have completely duplicatous and ubiquitous network in place at the time that it comes and requests access and interconnection. And that's simply - - I mean, that is not going to happen, because how else can you define predominantly or exclusively facilities-based provider at the time they request access and interconnection unless their intent when they come in is to be such a provider. think that is the way it needs to be read. That is the only

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logical and reasonable way to read that.

The second test that Southwestern Bell must meet the requirements of has also been failed, has also not It requires Southwestern Bell to be providing each of those checklist items in Oklahoma, not merely holding them out or making them available. If they were on Track B and we were looking at a Statement of Terms and Conditions, then it would be a lesser standard of making them available. And that makes sense, because Track B there is not going to a competitor out there that is taking these I mean, there is not going to -- It is right then. because of a result of a failure to negotiate by these competitors. That is not the case. There is no evidence of And each one of those fourteen checklist items must actually be provided.

Now Southwestern Bell argues that there is no requirement in the Act that there must be effective or meaningful competition as prerequisite for them to be granted interLATA authority. The Attorney General is not advocating that effective and meaningful competition should be further test. In fact, the Act, Section 271(c)(2), the competitive checklist, the fact that they must, each and every one of them, be provided necessarily entails that meaningful or effective competition must be in place, otherwise you are never going to have the provision of each

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lw-142 one of these checklists. So while Congress did not expressly state that as a test, it is implied in there. And despite the arguments of Southwestern Bell that it need not provide each one of those, well, under Track A they must be providing interconnection and access. That is expressly stated in the Act. They must provide interconnection and access. And then when you go to (c)(2), interconnection and access must include each one of those checklist items. And so what is included in what must be provided must also be provided. And so if you have "must provide interconnection access," then you must provide those checklist items.

In fact, it is only the first thirteen items that must be provided, because the only item, and this even reinforces the Congressional intent here, that need not be provided whether it is Track A or B is the telecommunications services for resell. They need only be made available. That is expressly stated in the Act. But they only made that expressed exception for that fourteenth checklist item realizing that strictly resell competition is not the meaningful competition that the Congress intended.

So the Commission need not find that under
Track A there is effective competition. But this Commission
must find that each and every checklist item is being
provided, not just being made available. And the Commission
need not look very far to find that each and every one of

these checklist items have not been provided and are not being provided as of the close of the evidentiary record in this case.

It has already been pointed out. I'm not going to go through the checklist items that have not been provided at this time except to state that the non-discriminatory interconnection and access to unbundled elements, the first two checklist items, requires the provision by Southwestern Bell of collocation, which is not being provided.

and one other example, the checklist item
number 4 requires the provision of unbundled loops. There
are no unbundled loops being provided by Southwestern Bell.
The Commission really need not look any further and address
each of the fourteen checklist items, because since each one
must be provided as a prerequisite to their authority, if
you find one, that is sufficient.

Now the consequences of premature interLATA approval. There are basically two, and each one, they're interrelated, but they fall in different markets.

Premature, meaning before the existence of meaningful competition, which you can't consider under public interest. And the Act though, it requires the Section 271(c) consultation. It does not prohibit your consideration of other factors and passing that along to the FCC.

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Now one of consequences, there is no meaningful competition in Southwestern Bell's local market today. And premature approval will hinder, or may even prevent, meaningful local competition from developing, because Southwestern Bell will have less incentive to provide non-discriminatory access, and then their interconnection to competitors, and more incentive to deny or refuse such access and interconnection. And I think the - - before the competition develops in the local market you could say that there is an incentive on behalf of the IXCs to keep Southwestern Bell out of its markets. But Track B will be available to Southwestern Bell if this happens, because if they can show and this Commission certifies that AT&T, they have already requested each one of those fourteen point competitive checklists, there may be other ones who have requested such access and interconnection, but at least AT&T has, and if they have, if they are found to not being negotiating in good faith, then Southwestern Bell can bypass those initial requirements and the Statement of Terms of Conditions will then become relevant in its Section 271 application.

So it is not going to be locked in. There is a way out for Southwestern Bell in this case. They can either open up their local markets, or AT&T, or some other IXC, could fail to negotiate in good faith. So it is not an

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all-or-nothing deal for Southwestern Bell where it is going
to come out the loser.

Now the other market, of course, is the interLATA market. Now premature entry by Southwestern Bell before local competition develops will tend to - - I think it is a strong proposition that it will tend to reduce competition in that interLATA market over the long run because Southwestern Bell will be able to under cut the rates of the IXCs who now provide the dominant long distance service because of its ability to cross subsidize those lower rates with its still monopoly local exchange services.

CHAIRMAN GRAVES: And this body would not have any ability to continue to control rates and tariffs on a local exchange basis, and look at rates of return, and things like that?

MR. MOON: That's a good question. It is dependent entirely upon what happens across the street. If House Bill 1815 becomes law, you will not have that ability.

VICE CHAIRMAN ANTHONY: Well, we don't have to entirely blame it on what happens across the street.

This Commission hasn't had an audit with a test year subsequent to 1989. So it is not as if we can brag about being Johnny on the spot all the time anyway.

CHAIRMAN GRAVES: That is because we settled 662 which calls for it to occur next year. I mean, that was

24_

OKLAHOMA CORPORATION COMMISSION - OFFICIAL TRANSCRIPT

the agreed-upon settlement that we wouldn't have one until we filed one sometime this summer with the first rate case occurring in '98 if it were to occur.

MR. MOON: Before I close, Your Honors, I just want to address a couple of points. Mainly, what was brought up by Southwestern Bell initially was that it was going to invite Staff to - - they were going to open its doors wide open for Staff to come in and do an investigation between now and the time it has to - - or, I guess, May 1st.

Well, first of all, state law, this

Commission's Rules, will now allow that to occur. I mean,
the AG is very concerned with this type of activity that
excludes the parties of record, the parties who are entitled
to have access to the information to develop the record and
litigate the factual issues which we have already done. And
it is too late for this. But the record has already been
developed. And this state law requirement of adjudication
and the adjudication requirements that this Commission has
imposed on itself, and which it must abide by under the
Constitution, it is not preempted by this Federal Act. It
is not inconsistent with any provisions. It just says you
have to consult. Now the way you consult, you still have to
follow the state law requirements in that regard.

So I do not think that it would be proper to accept Southwestern Bell's proposal to, in effect, just

OKLAHOMA CORPORATION COMMISSION - OFFICIAL TRANSCRIPT

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ignore the record that has been established in this cause, a record for which Southwestern Bell has shown a sufficient lack of evidence to support its position.

In conclusion, Your Honor, the Attorney General would urge that this Commission adopt in part and modify in part the ALJ's report. Adopt in it - - Adopt the report insofar as it finds that Southwestern Bell has failed to meet the requirements of Section 271(c), but modify it insofar as it does not address this public interest concern of the effects of premature entry by Southwestern Bell into the interLATA market, and modify it further by making it clear to the FCC about the unreliability of the facts that have been alleged by Southwestern Bell. Thank you.

CHAIRMAN GRAVES: Thank you.

Mr. Gray.

MR. GRAY: Your Honors, I will attempt to make my arguments very quick. I looked up at the Commission and it was like all your eyes are starting to get glassed over. So I will try to make it brief and I will just hit the highlights.

VICE CHAIRMAN ANTHONY: Basis for a contempt proceeding.

MR. GRAY: Your Honors, I would like to start off with the arguments made by Southwestern Bell, and work my way through as to the way the parties made their

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arguments and I will just hit the highlights.

First, I want to draw your attention to Southwestern Bell's statement about their SGAT, Statement of Terms and Condition. As we know, those went into effect by operation of law under 252(f). But I want this Commission to know that the way this schedule was set up, there was a compromise among the parties where we said, well, we have got the 20 case here, we have got the 64 case here, we were more concerned with the 64 case, so let's move the 20 case to the back burner for a little bit and we'll set a procedural schedule. So we do plan on going back and looking at the Statement of Terms and Condition.

Mr. Toppins makes the question about the "put us through the test." I think that is good. However, I'm concerned about the timing. There is not a lot of time to get this done. As Your Honors know, we have until on or before May 1st. We have to provide written consultation to the FCC as to what your position is in this matter.

Also, you know, to show how quickly times are changing, I just received a FAX from the FCC on a public notice wherein it set out an April 28th date for briefs and response to the Track A and the Track B. So, as you can see, we have got a lot of work to be accomplished between now and May 1st.

> MR. TOPPINS: Excuse us. We have to go.

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CHAIRMAN GRAVES: It is nice to know they're adhering to that same strict schedule in promulgating their Universal Service Rules.

MR. GRAY: Also, Your Honor, there was some questions about the timing of the permanent rate matter. Your Honor, as you recall, we had originally thought, and when I mean we, the parties that participated in the 218 case, we originally thought that we would have a quick decision from the 8th Circuit as to what methodology. And we have not gotten a decision. So that has been sort of put on the back burner, not by any fault of any party, but just due to the fact that we are still waiting to hear something from the 8th Circuit.

We are down to - - The comments made by MCI were talking about the Track A and Track B. I believe the ALJ's recommendation is consistent with what he ruled in the 20 case. If you recall, in the 20 case he stated that Bell could file their SGAT under 252(f) but not for purposes of 271. I believe he is consistent here.

When Brooks Fiber was giving their presentation, Mr. Anthony raised a question about, and the AG's office made reference also about, us going down and look at their facilities, and so forth, and the idea of the facts being outside the record. But, Your Honors, I would offer you today that this matter is not over. I agree that

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we would probably have some trouble in getting it in this proceeding, but this matter is not over. It will be back before us. So as much information as we can gather, we would like to do that.

And in all fairness to Southwestern Bell, they made their request upon Staff to go down there prior to the time we had the hearing. However, due to scheduling conflict, we just couldn't put it together.

Mr. Apple raised the question as to us holding Southwestern Bell's feet to the ground. My concern is in going back and reviewing the Act, only the FCC would have the ability to remove Southwestern Bell interLATA authority. This state commission would not have that ability, only the FCC.

Real quickly the arguments made by the Attorney General's office. I guess the Attorney General's office said the Commission can't make a determination. I guess I wouldn't be as strong. I would suggest that the Commission not make the determination that Bell has met the checklist.

You know, as Your Honors all recognize, this is a very unique proceeding. I don't think the APA ever envisioned this type of proceeding. I can't recall ever where this type of a proceeding has been levied upon the states. So I guess I would find it hard to fit it into one

lw-151
category. It is a moving target. Whether or not it is
judicial or legislative, I don't think a determination can
be made this easily.

On the hearsay evidence, as Your Honors

VICE CHAIRMAN ANTHONY: So what is your point?

MR. GRAY: Sir?

VICE CHAIRMAN ANTHONY: Okay. It is hard to know which category it fits in, or we don't do this sort of thing every day. So does that mean we ought to forget the rules or that we ought to abide more strictly to the rules?

MR. GRAY: Well, no, Your Honor. Just to suggest that it is not as black and white as it may appear. You have the APA that is there, but I think that the Commission would need to do more examining to make a determination as to how it exactly would fit the APA. I don't think the APA, like I say, would ever envision this type of proceeding.

And also to the extent that some of these provisions would conflict with the Act, the Act would supersede it. And that is stated in the Act itself. So, as I say, just from the standpoint of saying it is not clear.

VICE CHAIRMAN ANTHONY: The Federal Act would

OKLAHOMA CORPORATION COMMISSION — OFFICIAL TRANSCRIPT

MR. GRAY: Would supersede state law.

VICE CHAIRMAN ANTHONY: All right. But this matter comes to us as an application on a Public Utility

Docket. And is it your position that we should depart from the normal rules that we handle public utility docket cases?

MR. GRAY: No, Your Honor. I think this matter should proceed consistent with the Federal Act and with the state law.

VICE CHAIRMAN ANTHONY: Okay. Thank you.

MR. GRAY: And I don't believe that we have done anything that conflicts with that. I believe we are still in compliance with state and federal law.

Okay. I guess I'm sort of concerned that the AG's office would raise a concern as to how this proceeding took place about Bell submitting comments and testimony.

Mr. Moon participated when the procedural schedule was established in this docket wherein it was spelled out how it would be handled. I think if he had a concern with it at the time the procedural schedule was put together, I think at that point that should have been brought forward.

Also I guess I'm concerned - - I wasn't sure if Mr. Moon was making reference to the fact that the Open Meetings Act is applicable to Staff. I would offer that the Open Meeting is not applicable to Staff. If Staff wants to have meetings with anybody, they're allowed to do that.

They're not required to post it. They're not required to share the information with any other party. Although, you know, we very much would like the opportunity for all the parties to participate, we're not bound by that by law.

And, Your Honors, I believe that it is the position of the Commission Staff that the report of the Administrative Law Judge should be upheld. We believe that the Administrative Law Judge took the time, read all the testimony. He read the testimony, all the comments and participated in the proceeding. I believe that he is probably one of the few ones who has had an opportunity to sit down and talk with the parties and make the determination. So with that being said, we respectfully request that the Report of the Administrative Law Judge be upheld.

There is one final comment we would like to make. As you read through their comments, and so forth, you will see that there was no comments made by the Commission Staff, no testimony filed by the Commission Staff either. We filed this application with the intent of gathering information. So we didn't feel that it was necessary for us to present comments based on the fact that the industry participants would more know what is going on out there than the Staff would. But we have taken that information, we have read the testimony and comments and come to this

OKLAHOMA CORPORATION COMMISSION — OFFICIAL TRANSCRIPT

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lw-154
conclusion.

So with that being said, Your Honors, we respectfully request that the Report of the Administrative Law Judge be upheld.

CHAIRMAN GRAVES: Thank, you. Mr. Toppins.

COMMISSIONER APPLE: Mr. Gray, just for the clarification of your comments relative to our authority relative to the application. I understand as to the FCC's domain, but we certainly still retain a great deal of authority relative to other issues that would be parallel to our abilities to, quote, "Hold people's feet to the fire."

MR. GRAY: Yes, sir. We still would retain.
Yes, sir.

CHAIRMAN GRAVES: i.e., local exchange?

COMMISSIONER APPLE: I fully understand the differential.

MR. TOPPINS: I want to try not to keep us any longer than necessary. And I want to apologize at the outset for jumping around a little bit. When you are up against the whole world, you kind of have to - - when the comments are coming fast and furious, you have got to kind of make notes where you can. And I have got things all over the margins and everywhere.

Mr. Gray is correct when he tells you about how this docket got started. It is an unusual docket. And

lw-155
all we have to do is look at the wording of the application
that Ernest Johnson filed that started the docket. And it
was a docket to initiate a proceeding to determine what
information the Commission will need in order to consult in
a meaningful way with the Federal Communications
Commission. And then at the end of the application it says
that the applicant desires to begin the process of gathering
the information to be utilized by the Commission in its
consultation with the FCC. So this is not the ordinary
docket where we are trying to set at rate or deciding a
dispute between somebody.

When we set the procedural schedule, we had a lengthy discussion. I don't remember whether Mr. Moon was there or not, I think he was, and it was - - you could say it was agreed or not. It was determined that parties could file written comments or testimony, and that parties who filed testimony subjected those witnesses to cross-examination and parties who filed comments did not.

It is odd that Mr. Moon and others wanted our FCC filing to be kept out of the record here. I'm not exactly sure how you are supposed to consult on it if you don't have it before you.

There is a concern about whether we are relying on evidence or comments. I have never heard that argument raised in the many, many rulemaking proceedings we

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have out here where very, very big issues are decided by this Commission without one wit of evidence.

The point about - - that Mr. Moon makes that everything on the checklist has to be actually provided, that is not right. It has to be made available. If you just look at the dictionary, you will see that provided means made available. And the simple example that shows why that has to be the case, let's say there are ten big competitors, local competitors in Oklahoma, and they take 95 percent of our business away. Well, what if not one of them asks for one of the checklist items. Not a one of them asks for White Page listings. They would then be able to come in here and say, no, you know, we have eviscerated their business, but they aren't actually providing that White Page listing, so they're out of luck. I mean, that is where that argument takes you.

Collocation. I appreciate Mr. Cadieux's remarks. And I don't mind him testifying about it. I asked our folks to give me a summary of where we are, and it is pretty much what he said, that there has been problems on both sides. We feel that Brooks has changed its requirements on nearly every order. They have withdrawn some orders because of changes. Our experience with Brooks, frankly, has highlighted some shortcomings in our process. We have held meetings with collocation customers to try to

streamline the procedures, and we are revising our quidelines.

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One of the problems is getting materials from vendors. We are working with the vendors to try to get these cage materials and other things delivered on a faster I think that - - I have seen the schedule now and we time. have got collocation cages being completed every week. I think the problems are behind us on that. But your Staff, like I say, has already scheduled a visit on that.

Operational Support Systems. Comments have been made that some of these things aren't available until July and somehow we haven't met the checklist. Well, that is wrong. Under the Federal Act what we have to provide now, immediately, is what we provide to ourself in providing service. And those are being provided now. What AT&T is talking about are things that go beyond what we are providing now. And they're entitled to request those. And they're required to be provided when they're technically feasible. But this EDI example that they make is not something we provide ourself, it is something new, and there is no requirement under the Act that it be made available immediately.

The gas through the pipeline argument. has been a recurrent theme of Joel Kline. It was a theme he made before the Congress passed the Act. Those kinds of

1w-158

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arguments were rejected, the actual competition, effective competition, arguments. I'm going to give you a matrix. I mean, the

filings in this docket are admittedly thousands - - at least hundreds, if not thousands, of pages. And if you are going to have any meaningful review of where the problems allegedly are or not, you are going to need a road map to that. And I will provide you with a matrix that shows you every checklist item, what the complaints have been and what our response is.

I would like to go through a few of the things that you are going to see there that are just totally off the wall. AT&T complains that we have not met the interim number portability checklist item because we are not providing a form of interim number portability called route indexing. The Federal Act does not require route indexing, as AT&T suggests. Instead, it requires remote call forwarding or direct inward dialing. And these are the methods that we provide. And those are the methods that are set out in the Federal Act.

The FCC came along and issued a seven or 800 page order implementing the Act, and they did not require route indexing, they required remote call forwarding or direct inward dialing. AT&T brought the issue to this Commission last year in an arbitration case and they said we